

### Industry Partner Quotes

“With the exploding demand in e-commerce deliveries, coupled with concerns on environmental impact and a constant challenge with commercial sustainability, we believe utilising the AMR is the way forward towards a smart delivery solution in the future. This project will enable us to gather more data and have a better understanding of future possibilities in last mile deliveries”

*Mr Chiam Kok Yaw,  
CEO, CM Logistics Pte Ltd*

“Innovation is in our DNA and forms a critical part of our [Strategy 2025](#) agenda to deliver excellence in a digital world. DHL is constantly looking at ways to enhance our delivery service and customer experience, and this pilot use of robots for last mile delivery reinforces that. The consolidated delivery approach is an added benefit as it supports our sustainability agenda to improve carbon efficiency in our operations.”

*Christopher Ong,  
Managing Director, DHL Express Singapore*

“Camello is a total game changer to last mile delivery in Singapore. Creating a brand new customer experience of humanless and contactless food, parcels and groceries deliveries with high productivity and sustainability!”

*Mr Ling Ting Ming,  
CEO, OTSAW Digital Pte Ltd*

"As a progressive retailer, FairPrice continually looks to improve the customer experience and to streamline processes. We are pleased to support this autonomous robot trial by IMDA to test and discover innovative solutions in driving the retail industry forward. This initiative complements our drive towards technology transformation to better provide for our customers' needs, optimise manpower resources and make lives better for all."

*Mr Traves Tan,  
General Manager (Supermarket/FP Shop), Retail Business,  
FairPrice Group*